



~ ABOUT US ~

TEIRA Wines was founded by **Daniel Donahoe** and **Alexis Woods**, whose roots in the wine business go deep.

Daniel's Grandmother grew up with **Julia Child** in Pasadena, California. They remained close their entire lives. As a result, Daniel was fortunate to spend a great deal of time with Julia while at Boston University, where he was introduced to a world of food and wine that most college students would never suspect even exists.

With Julia's encouragement, Daniel apprenticed as a cellar worker under Bruce Cakebread of **Cakebread Cellars** in Napa Valley during the harvest of 1992. He went on to a career as a **retail wine merchant** for many years as manager and wine buyer of John Walker & Co. and Vintrust in San Francisco. Daniel continues to assist private clients with the management of their wine collections, in both sales as well as acquisitions.

Daniel also provides **auctioneer** services to charity wine auctions around the country. Having apprenticed under legendary auctioneers Dennis Foley and Fritz Hatton, Daniel's skills have helped raise substantial funds for charities from New York to San Francisco.

Alexis Woods' family has been **growing grapes** in the Alexander and Dry Creek Valleys of Sonoma County since 1974. Her father, Frank Woods, founded **Clos du Bois** winery.

Alexis is an accomplished **Landscape Architect** with her own firm, Alexis Woods Landscape Design & Consulting. Alexis manages her family's Sauvignon Blanc, Chardonnay, Zinfandel and Merlot vineyards in the Dry Creek Valley – original Clos du Bois vineyards. As a professional steward of land and landscapes, Alexis knows that wine quality begins in the vineyard and practices sustainable and organic vineyard management.



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